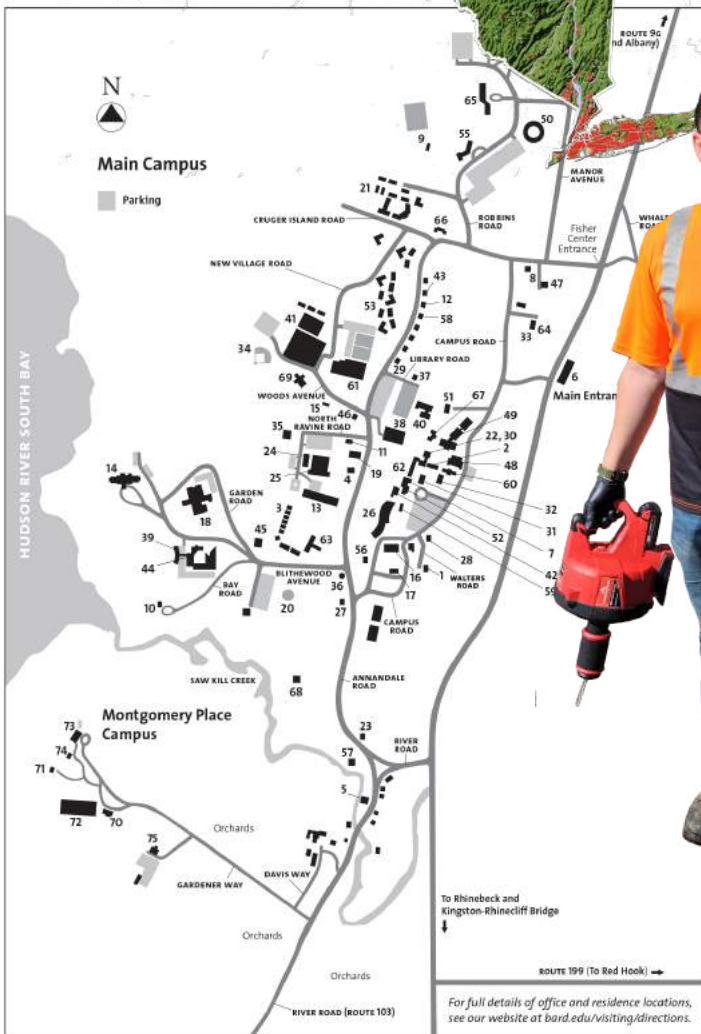


# Electro Scan Selected for 100-Building Lead Detection SWORDFISH Project at Bard College, New York

# Bard



Annandale-On-Hudson, NY



For full details of office and residence locations, see our website at [bard.edu/visiting/directions](http://bard.edu/visiting/directions).

# Campus of Bard College



# Notable Bard College Alumni



**Chevy Chase**, comedian, writer and actor



**Lana Wachowski**, film and television director, writer and producer



**Jonah Hill**, actor



**Joel and Ethan Coen**, filmmakers



**Mia Farrow**, actress



**Steely Dan**, rock band



**Tom Ford**, fashion designer and filmmaker



**Adam Yauch**, musician



**Francis Bean Cobain**, visual artist; daughter of Nirvana frontman Kurt Cobain



**Peter Sarsgaard**, actor



**Ronan Farrow**, journalist



**Nick Zinner**, guitarist



**Blythe Danner**, actress



**Christopher Guest**, screenwriter



**Raphael Bob-Waksberg**, writer,



**Adam Conover**, comedian



**Gaby Hoffmann**, actress



**Gia Coppola**, director



Legislation Health Infrastructure

DECEMBER 20, 2023 | Albany, NY

## Governor Hochul Signs the Lead Pipe Right to Know Act

### Nation-Leading Public Health Legislation Builds On And Surpasses Federal Standards for Lead Pipe Notification

#### Legislation S.5512/A.6115 Requires Public Water Systems to take Service Line Inventories and Make Information Available to the Public

Governor Kathy Hochul signed legislation S.5112/A.6115, also known as the Lead Pipe Right to Know Act, to protect New Yorkers from the extraordinary public health risk posed by lead pipes. The legislation requires making information easily accessible to the public about the number and location of lead pipes so that state and federal resources can be secured and efficiently targeted to support local efforts to remove all lead pipes impacting New York's drinking water.

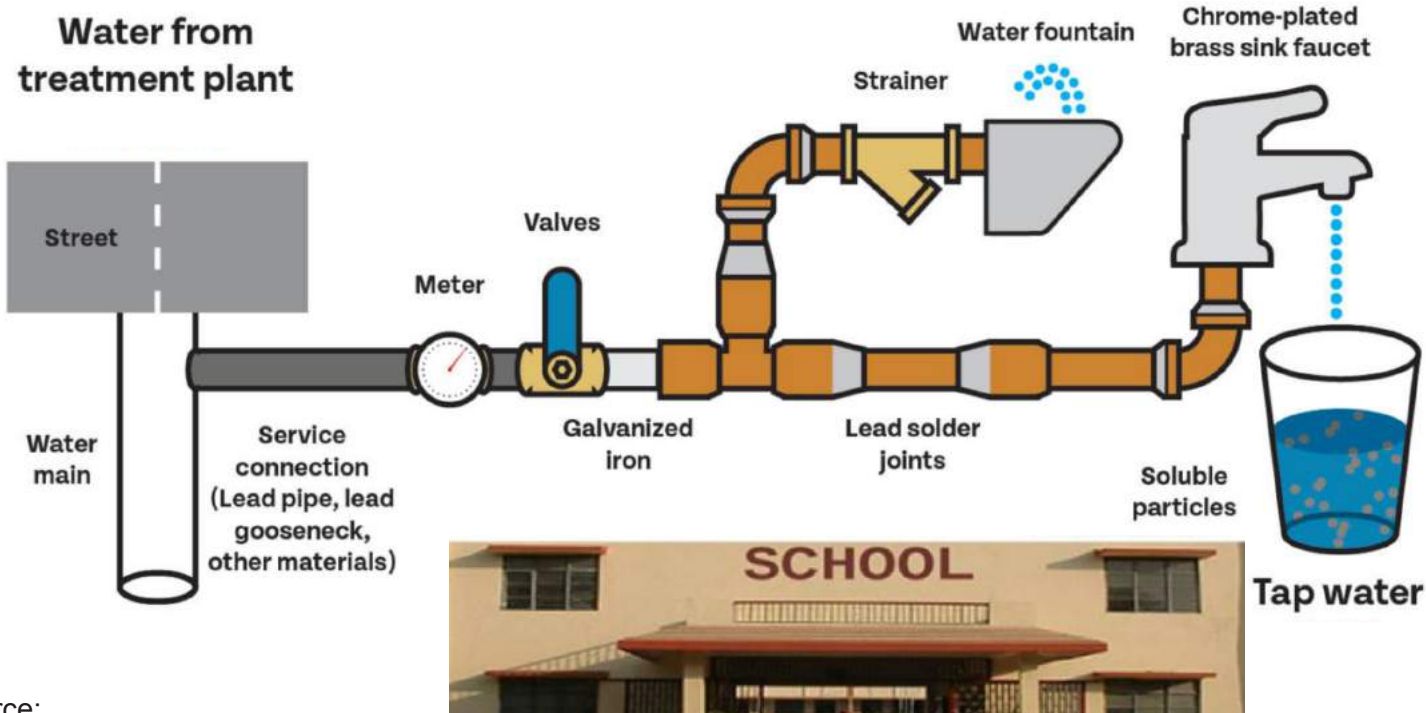
"Lead poisoning poses a clear and present danger to the health and well-being of all New Yorkers," **Governor Hochul said**. "This nation-leading legislation will protect New Yorkers from lead pipes, which are proven to cause extraordinary harm. I am committed to doing everything in my power to protect the health and well-being of New Yorkers.

Legislation S.5112/A.6115 requires water utilities across the state to publicly share how many lead service lines are present in their distribution system and where those lines are located so that individuals and policymakers can understand the full scale and extent of the lead service line issue.

**State Senator Gustavo Rivera said**, "I am grateful to Governor Kathy Hochul for signing my Lead Pipe Right to Know Act into law, and cementing New York's position as a leader in enacting progressive climate change legislation. This law will take stock of our state's water pipeline infrastructure and ensure access to clean water to New Yorkers across the State. We must combat environmental injustice and with this law, we will keep our communities healthy and safe."

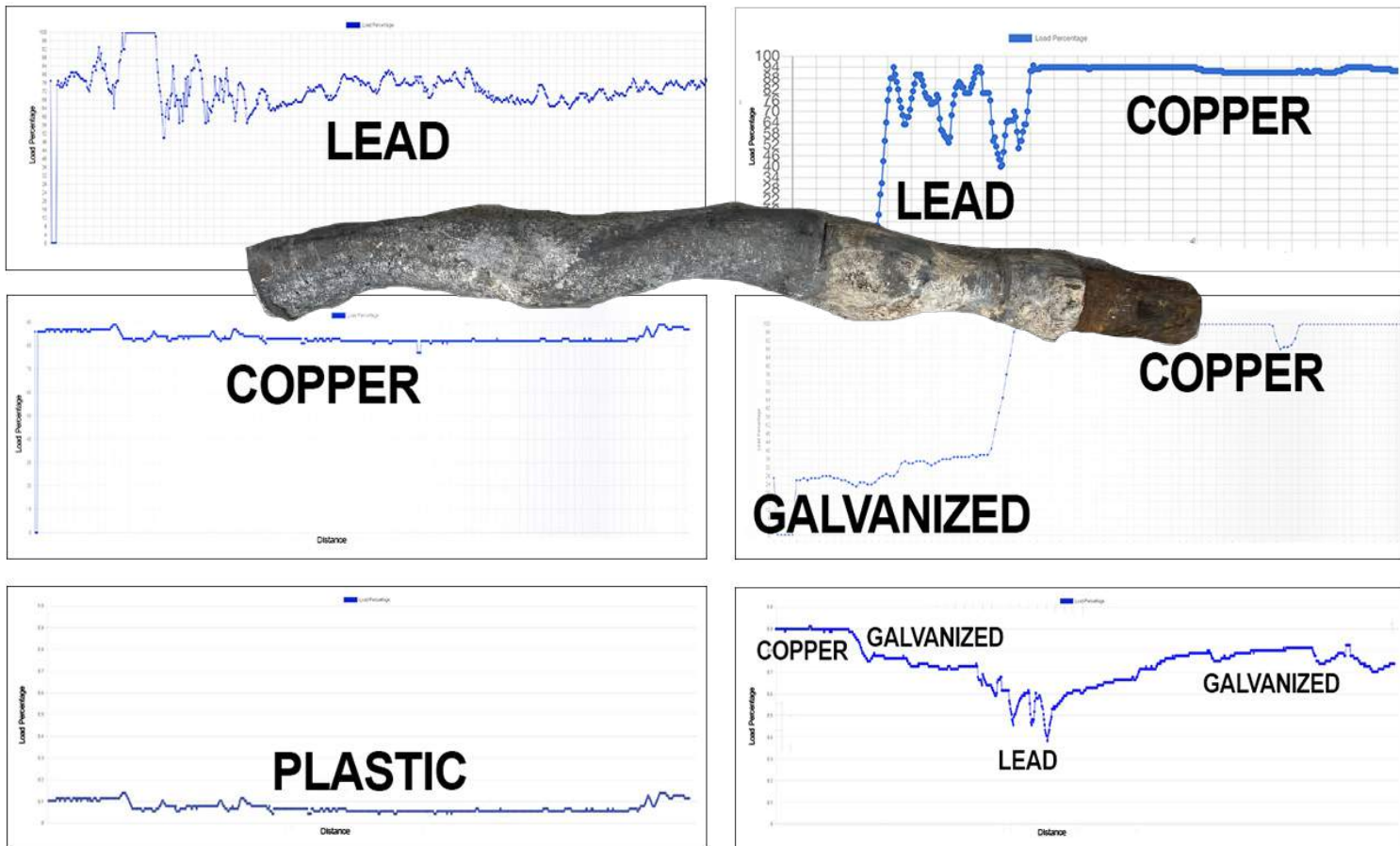
**Assemblymember Amy Paulin said**, "Lead poisoning is an urgent public health issue, and it disproportionately affects children in low-income and marginalized families. The Lead Pipes Right to Know Act will help make childhood lead exposure a thing of the past. I thank Governor Hochul for taking this step to protect New York's children."

# Where Lead May Enter a School Building's Drinking Water?



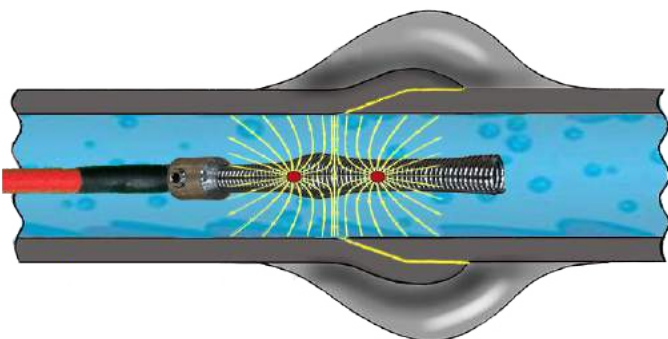
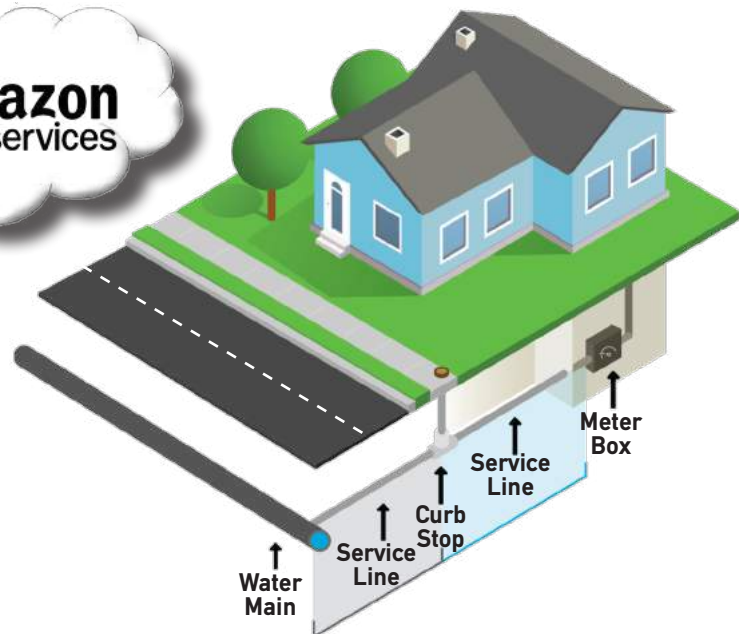
Source: Environment America Research & Policy Center and U.S. PIRG Education Fun, 2023.

## ACTUAL v. PREDICTIVE MODELS: FOUND TO HAVE COMPLETELY DIFFERENT ANSWERS SINGLE PIPE MATERIAL or MULTIPLE PIPE MATERIALS





- **SWORDFISH** is the world's first hand-held buried lead pipe detection tool using an 18V battery with automatic system for cable feed in pipe diameters from 1/2 to 3 inches (12mm - 76mm)
- **SWORDFISH** is based on Electro Scan's patented machine-intelligent technology, developed in accordance with the American Water Works Association, Manual M77, Water Main Condition Assessment, to measure electric resistance using low-voltage conductivity to locate buried lead pipes.
- **SWORDFISH's** design enables users to grip the device with one hand and have the other hand free to guide the Electro Scan probe and cable in and out of the companion service line pipe insertion device.
- **SWORDFISH's** cable feed system maintains a selected feed speed with its rotating action allowing users to navigate multiple 90° pipe bends.
- **SWORDFISH's** fully enclosed drum eliminates free spinning parts, providing users with more protection to work in and around basement meters, bends and other obstructions.
- **SWORDFISH** readings are captured in real-time with data transmitted and processed in Electro Scan's Critical H<sub>2</sub>O cloud application, with results independently verified using a commercially available lead test kit for 100% verification of lead pipe.



*Field operation requires full compliance with EPA guidelines for drinking water pipe entry.*

### KEY FEATURES

1. Probe entry.
2. Cable feed and retraction.
3. Gripping surface.
4. Light beam.
5. Guard test.
6. Grounding reel and stake.
7. Electro Scan readings.
8. Fully enclosed drum.
9. On-Off switches
10. Rechargeable batteries.

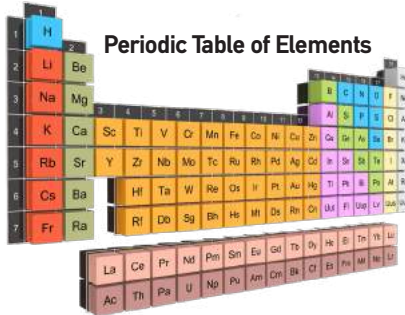


*Electro Scan probes confirms lead pipe with an approved independent Lead Test Kits. Testing of probe is required after each survey.*

*Images shown are representation only. Electro Scan adapted M18 FDCPF8, Milwaukee Electric Tool Corporation ("Milwaukee Tool").*

### A Breakthrough in Buried Lead Pipe Detection

Electro Scan's SWORDFISH is a breakthrough in accurately & consistently locating buried lead pipes. Using its patented machine-intelligent low-voltage (i.e. non-acoustic, non-electro magnetic) technology, Electro Scan first discovered its ability to locate lead pipes when it was used to assess Asbestos Cement (AC) pipes; finding lead soldered joints used to seal pipe joints. Aided by the major difference in resistivity of pipe materials, Electro Scan developed SWORDFISH to enter pressurized pipes with 1/2-inch diameters with multiple 90° bends.



TECHNOLOGIES	Locate Buried Lead Pipes
Acoustic Monitors	<b>NO</b>
Fiber Optics	<b>NO</b>
Acoustic Sensors	<b>NO</b>
CCTV Inspection	<b>NO</b>

## EPA Guidelines

Office of Water (4606M)  
EPA 816-B-22-001  
August 2022

## "Electrical Resistance Testing"

**BASE UNIT**

**PROBES**

**SURFACE LAPTOP**

**GROUNDING STAKE**

**LITHIUM BATTERY**

**WI-FI**

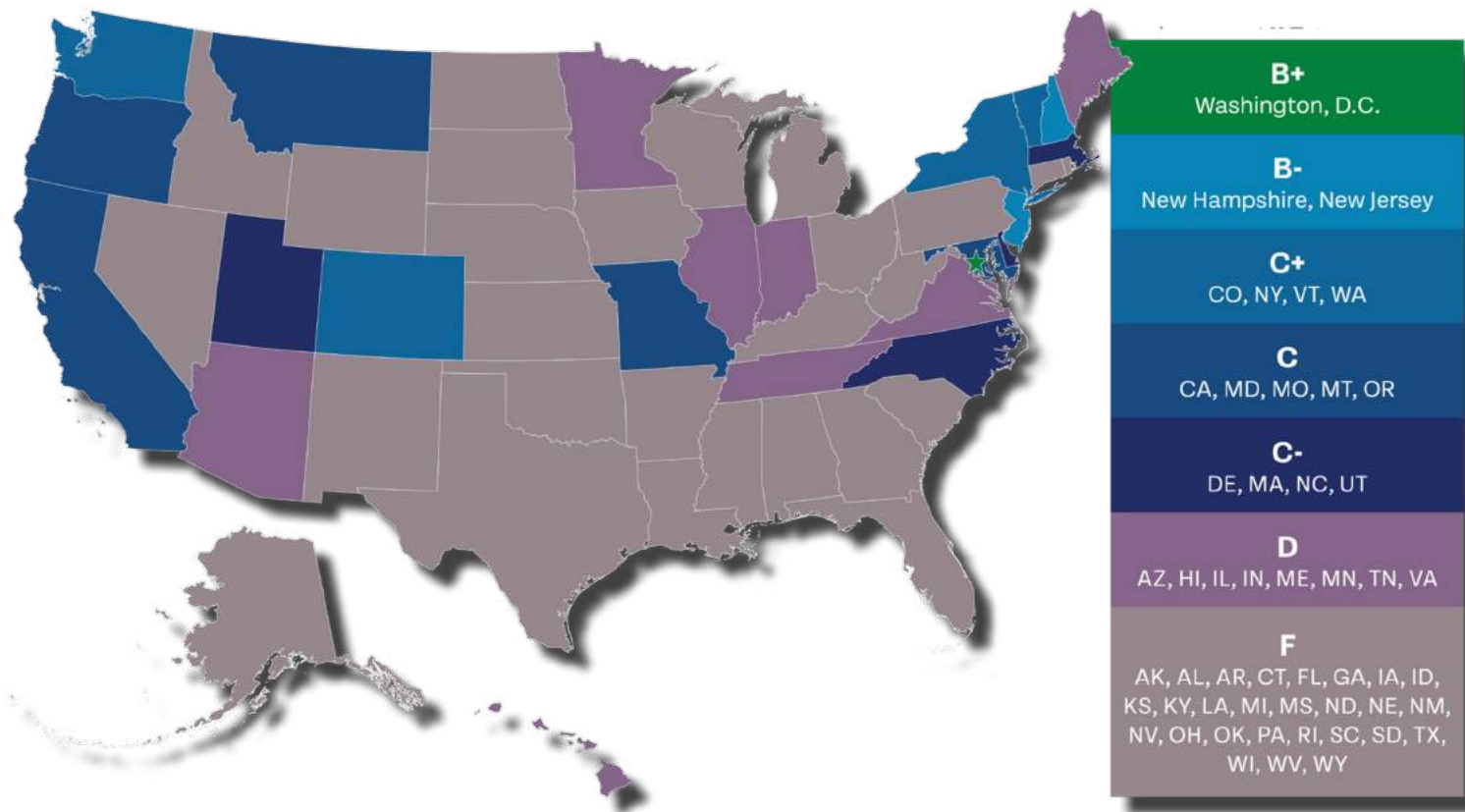
**LEAD TEST**

**CRITICAL H<sub>2</sub>O CLOUD REPORTING**

**INSERTION TUBE Plus, Chlorination Chamber**

**amazon web services**

# Grading the States on Lead in Schools



Policy Requirements	Points
<b>Solutions</b>	<b>Max Points: 90</b>
Prevention – replace all fountains with lead-filtering water stations; indicator lights; test, maintain, and replace filters	35
Prevention – install filters at all drinking water/cooking taps; indicator lights; test, maintain, and replace filters	25
Prevention – fixtures/plumbing to meet standard (Q<1), esp. at new schools	15
Immediately shut off of taps exceeding lead limit in water	15
Remediation – install/maintain filters, replace fixtures/plumbing w/ Q≤1 parts	15
Remediation – some action required	10
<b>Lead Limit in Water</b>	<b>Max Points: 35</b>
1 ppb (or less)	35
5 ppb	15
greater than 5 ppb	5
<b>Testing</b>	<b>Max Points: 35</b>
Several samples per tap, and other testing protocols most likely to detect lead	15
Prohibit protocols known to hide lead (i.e., follow EPA 3Ts)	10
Test all drinking water/cooking taps at every school	15
Test at least some taps at every school	5
Tests every year	5
Test every 2-5 years	2
Only test taps once	1
<b>Public Disclosure</b>	<b>Max Points: 20</b>
System risks – unfiltered taps, lead-bearing fixtures/plumbing	5
All test results	5
Information posted online	5
Solutions – actions taken	5
<b>Applicability – requirements apply to all schools and child care facilities</b>	<b>Max Points: 20</b>
<b>Base Score</b>	<b>Max Points: 200</b>
<b>Bonus Points – Full replacement of all LSLs within 10 years</b>	<b>Max Bonus: 30 points</b>
<b>Final Score</b>	

Source

Environment America Research & Policy Center and U.S. PIRG Education Fund, John Rumpler and Matt Casale  
February 2023



# Available data confirms pervasive water contamination at school

**PENNSYLVANIA**  
Our research found that 98% of Philadelphia schools tested had at least one tap where lead was detected.

**NEW YORK**  
Lead exceeding 15 ppb was found at one or more taps in 82% of 4,402 New York schools, according to the Natural Resources Defense Council. More than 110,000 faucets or fountains in schools had lead above 5 ppb, according to New York League of Conservation Voters.

**VERMONT**  
76% of schools reporting test results found at least one tap with elevated lead levels, as of April 2022.

**NEW HAMPSHIRE**  
More than half of New Hampshire schools reporting data to the state detected lead in their water at one or more taps, according to an August 2021 analysis by Conservation Law Foundation.

**MARYLAND**  
Nearly 80% of public schools reporting test results found lead in the water at one or more taps in excess of 5 ppb, as of February 7, 2022.

**MASSACHUSETTS**  
Tests confirmed lead in the water at 82% of the 58,414 faucets and fountains tested at schools as of February 2023, according to MA DEP.

**WASHINGTON, DC**  
In 2016, at least 64 schools had detected lead at 15 ppb or greater in water.

**NEW JERSEY**  
An estimated 250,000 children were exposed to high levels of lead in the water in roughly 480 schools across the state in 2016-17. Contamination is even more pervasive once lower levels of lead are included. Our reviews of available data found that 55 percent of the faucets and fountains tested at Bergen County schools had lead in the water, and 92% of Atlantic County schools found lead in the water at one or more taps.

**WASHINGTON**  
Our research found that 60.8% of taps tested at Washington schools and preschools as of 2018 had some level of lead.

**MONTANA**  
Our 2018 analysis found that lead was detected in 75% of the water samples from four school districts – Billings, Missoula, Great Falls, and Bozeman.

**NEBRASKA**  
Nearly half of the water samples collected from schools and child care centers across the state had some level of lead, as of February 2022. While 7% had 10 or more taps at this high lead level.

**IOWA**  
All 65 Des Moines Public Schools buildings tested had lead in their water at one or more taps while 7 percent had 10 or more taps at this high lead level.

**OREGON**  
In our review of 100 school districts, 88% reported detecting lead in their drinking water in 2016 testing.

**ILLINOIS**  
Our research found that 78% of the 155 schools tested in suburban Cook County detected lead in their water at one or more taps.

**CALIFORNIA**  
53% of school districts reporting results to the state found lead in their water at one or more taps, as of March 2020. State data does not show taps with lead below 5 ppb.

**INDIANA**  
Out of the 915 Indiana schools sampled as of 2019, 62% had at least one tap exceeding 15 ppb, while 7 percent had 10 or more taps at this high lead level.

**UTAH**  
90% of schools tested found lead in their water as of 2017. Although lead is harmful at low levels, the state only displays test results above 15 ppb, masking the widespread contamination at schools across the state.

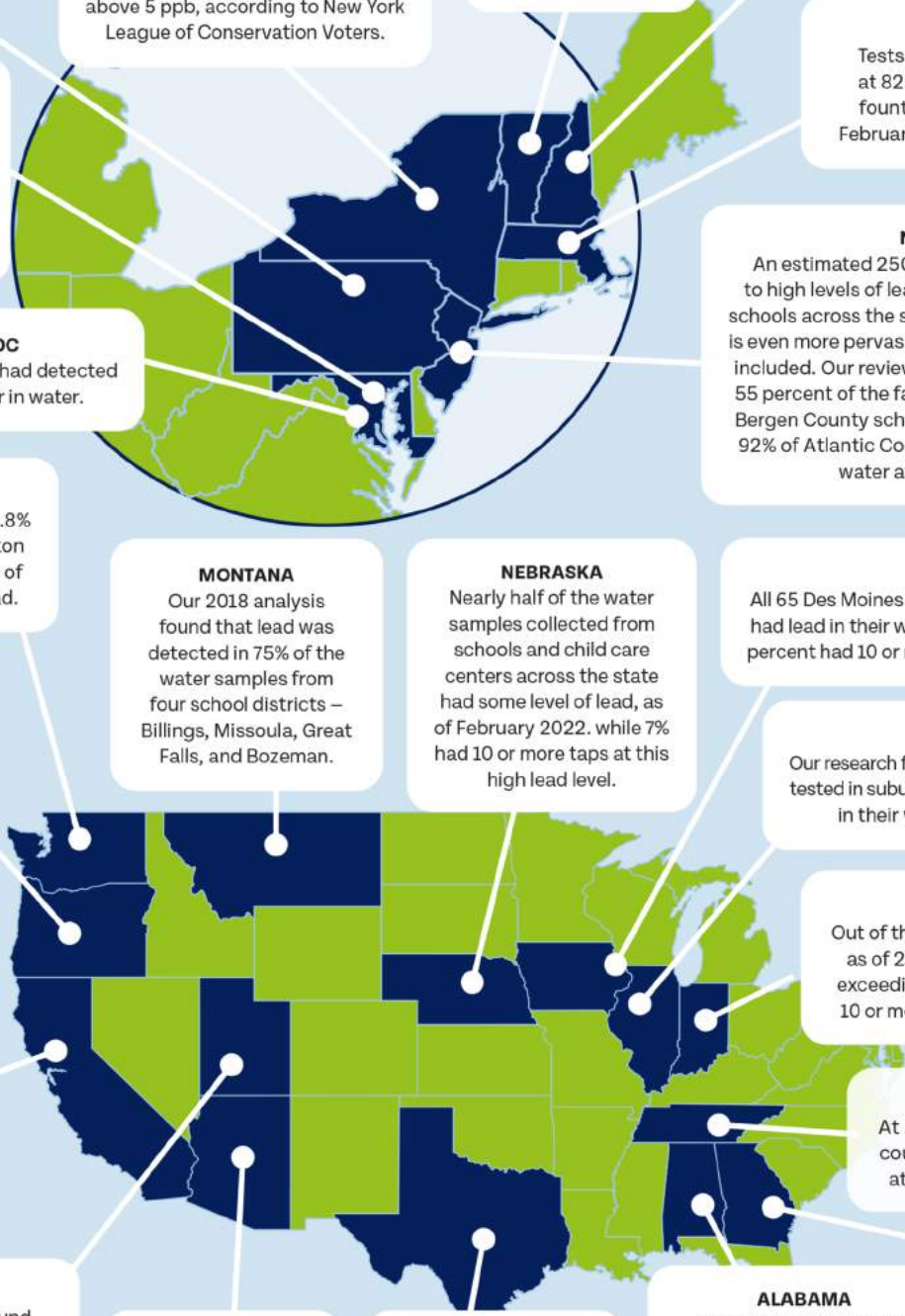
**TENNESSEE**  
At least 94 schools in 30 different counties found high levels of lead at one or more taps, as of 2019.

**ARIZONA**  
Lead was detected at 48% of the 13,380 taps tested at schools in Arizona as of December 2017.

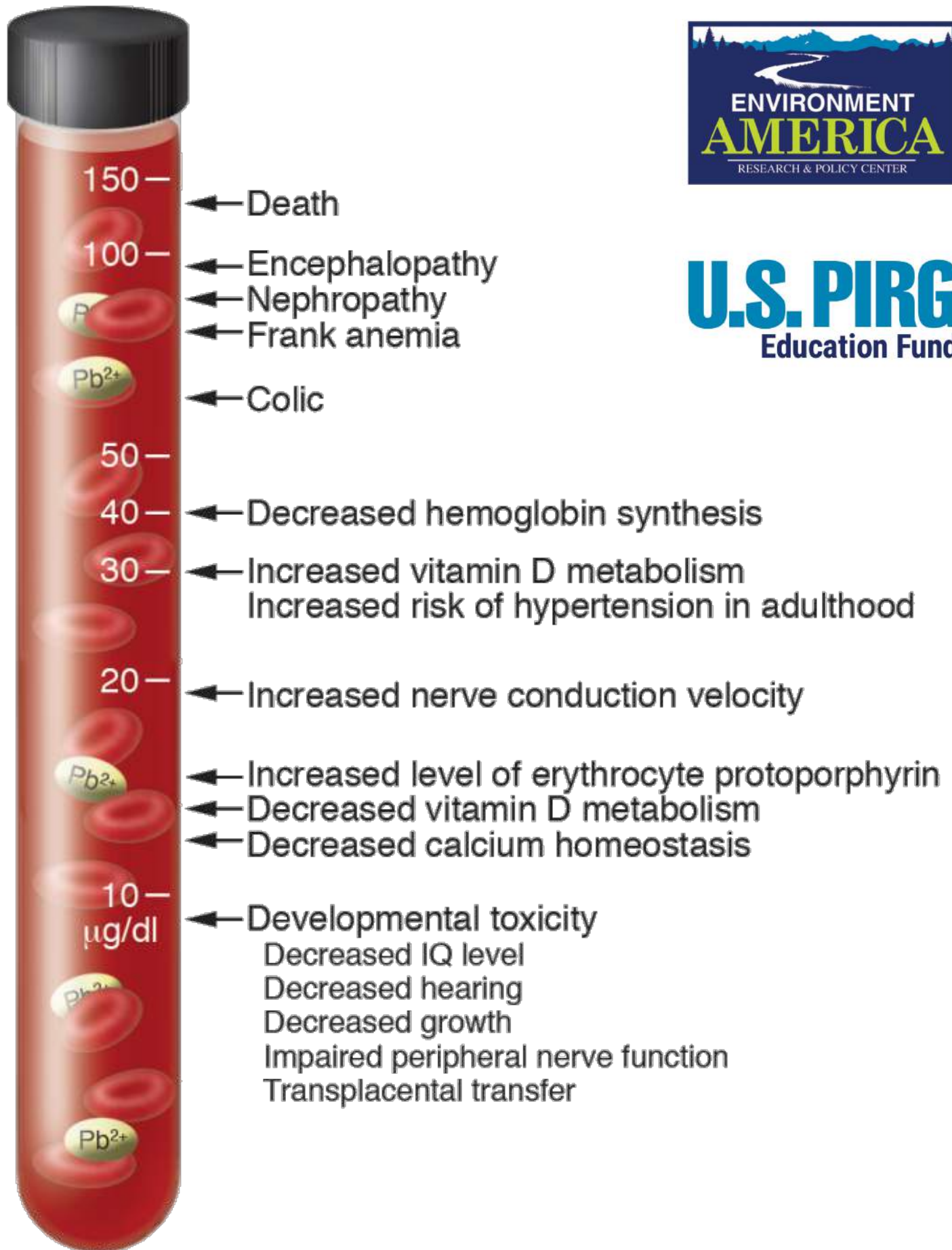
**TEXAS**  
Our 2017 analysis found that 71% of Texas schools tested had lead in their water at one or more taps.

**ALABAMA**  
Half of the 1,000 public schools that submitted test results to the state found lead in the water at one or more taps. Topline data from each school can be found on the state's website.

**GEORGIA**  
57% of Fulton County schools and more than 40% of Atlanta public schools that tested found lead in their water above 15 ppb, as of 2016.



# Levels of Lead in Drinking Water



# 134-Page SWORDFISH Training Manual

How to Create, Verify and Validate Your Water Service Line Inventory.

## Release 1.5



### What's Inside?

- Expanded Content
- LCR, LCRR, LCRI
- Example Scans
- Single v. Multiple Pipe Materials.
- New Chapter on API
- New Chapter on FAQs
- Chapter Tests

### Learn from Water Industry Insiders How to Report!

electro scan inc.

SWORDFISH TRAINING COURSE  
Identifying Buried Pipe Materials Without Excavation

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STUDENT COPY

NAME \_\_\_\_\_ EMAIL \_\_\_\_\_

TITLE \_\_\_\_\_ MOBILE TEL \_\_\_\_\_

AGENCY \_\_\_\_\_ CERTIFICATION DATE (Month/Day) / / 2024

electro scan inc.

January 2024

WELCOME MESSAGE

Hello and Welcome to Electro Scan's SWORDFISH Training Manual.

Mike App  
Executive Vice President

We all know how difficult it can be to accurately inventory drinking water service lines. Incomplete records, lack of updated information on meter installations or replacements, and the absence of customer data are just some of the challenges faced by U.S. water systems in creating their water service inventories.

Traditionally, operators and owners have been responsible for pipes extending from their water mains to property lines or meter pits. However, due to the use of lead pipes by contractors and plumbers, which were banned by the EPA in 1988, the industry now faces the necessity of inspecting buried pipelines from property lines to home foundations for the first time ever.

Uncovering buried pipes to determine pipe material is costly, destructive, and inaccurate. Due to the prohibitive costs associated with accurately mapping or digitizing water service lines, many water utilities resorted to drawing a single imaginary line that connected a customer's parcel to the nearest water main, regardless of whether that pipe actually delivered water service.

Faced with customer resistance to digging up their yards and the high number of unsuccessful digs where service lines were anticipated but not found, the water industry is now seeking alternatives.

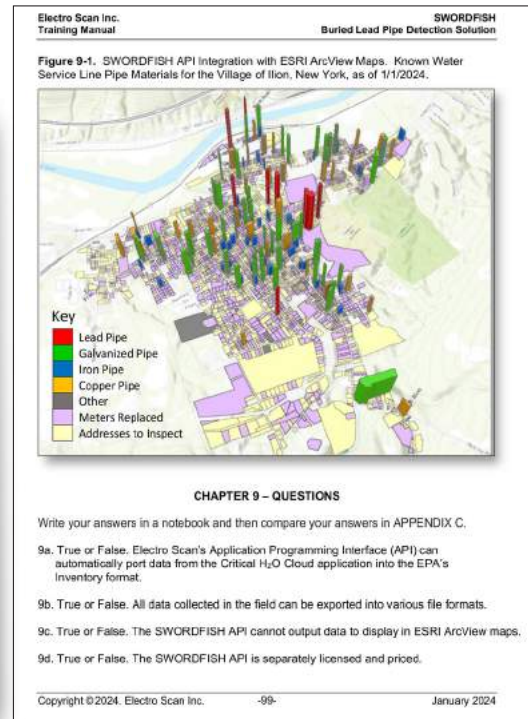
SWORDFISH is the answer.

The Electro Scan Team has re-engineered its patented and patent-pending electrical resistance testing technology to internally enter and assess smaller diameter pipes ranging from 1/2 to 3 inches in diameter. Tested, certified, and actively used by water utilities worldwide in larger diameter pipes to locate and quantify leaks, SWORDFISH represents the industry's first accurate and reliable tool to inventory and report the materials of buried water service lines.

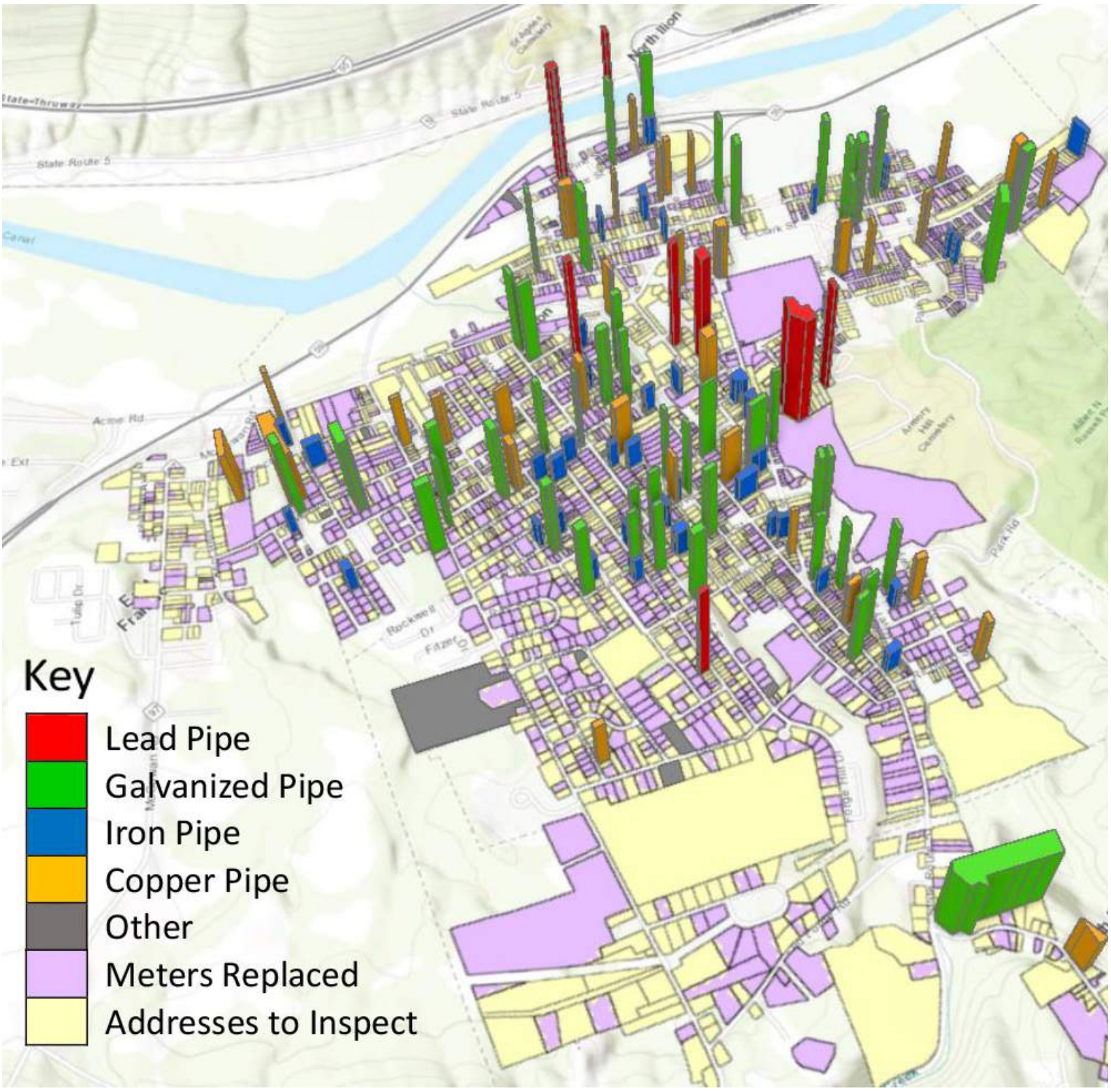
Welcome to the world of machine-intelligent tools capable of entering standard meter settings, navigate pipe bends and turns, and traverse pipes to automatically assess one or more pipe materials by measuring changes in the electrical resistance of pipe walls and joints.

Electro Scan's Team looks forward to assisting you in your successful inventory efforts to identify pipes that might pose a threat to America's drinking water systems.

Best regards,  
Michael App  
Mike App  
Executive Vice President



# Building Your Water Service Inventory



## How are you doing on your Water Service Line inventory?

**DESKTOP MODELS DON'T FIND LEAD.  
DIGGING DOESN'T TEST ENTIRE PIPE FOR LEAD.**

**ONLY SWORDFISH ACCURATELY LOCATES LEAD  
AND ALL OTHER  
PIPE MATERIALS.**



# SWORDFISH Uses The Same Patented Technology That Finds Leaks Missed by Acoustic Sensors & CCTV

Figure 1. Electro Scan SWORDFISH Single-Sensor Probe

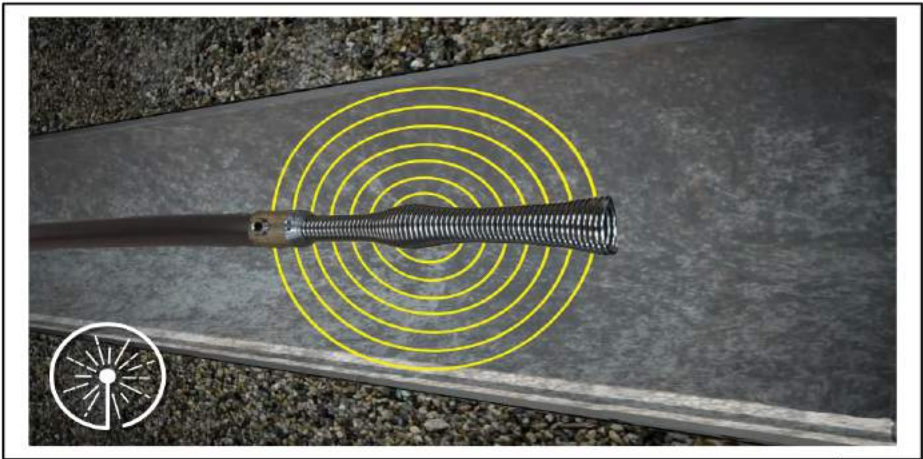
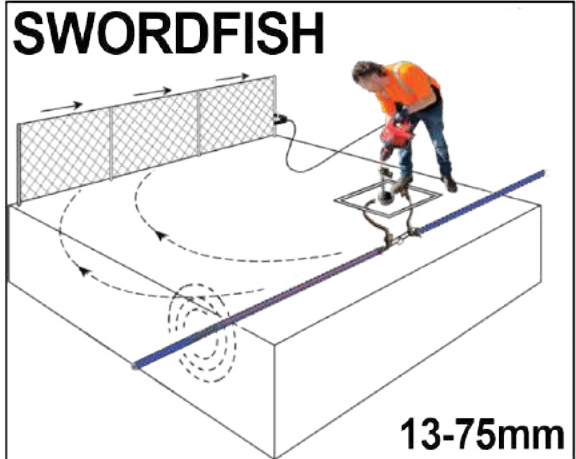


Figure 2. Electro Scan TRIDENT Dual-Sensor Probe

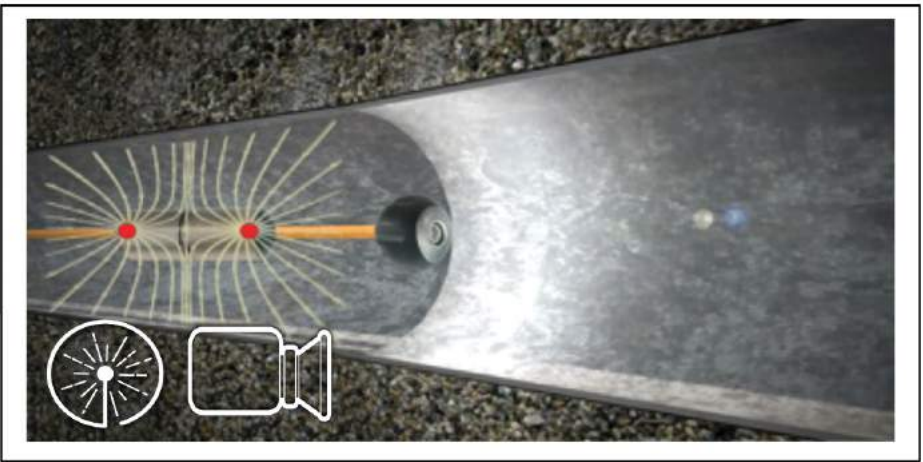
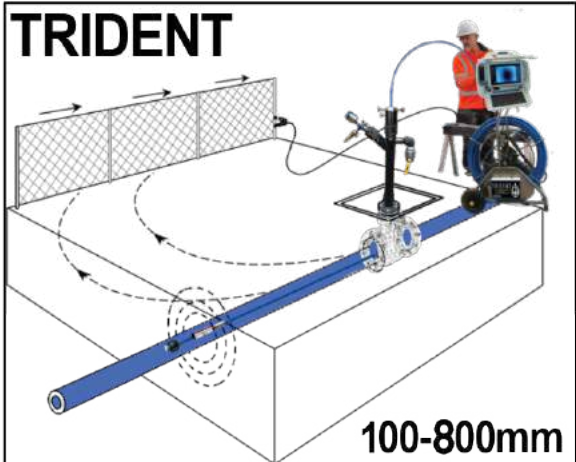
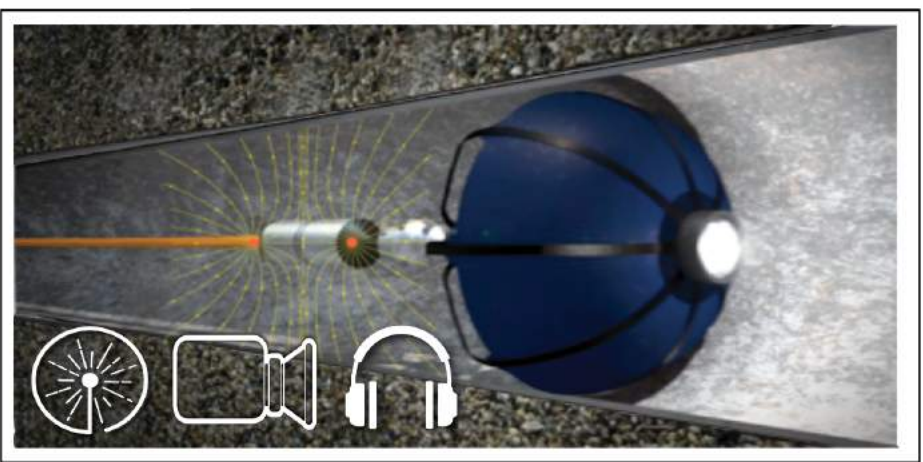
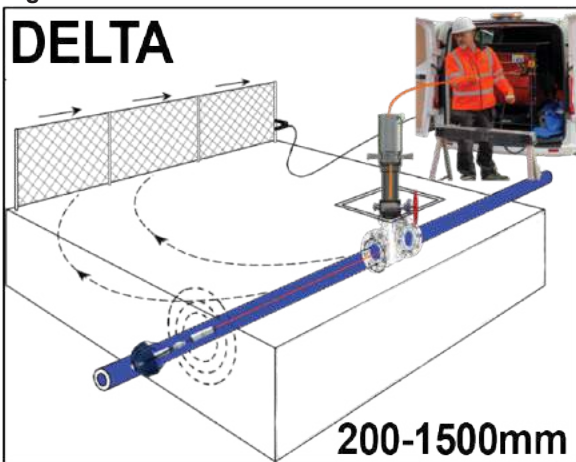


Figure 3. Electro Scan DELTA Multi-Sensor Probe



## LEGEND

-  Electro Scan
-  CCTV
-  Acoustic

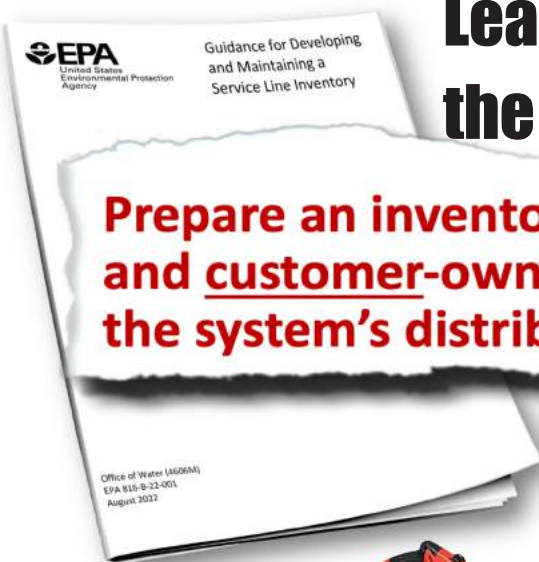
## Utility-Side, Customer-Side

- Lead, Lead
- Lead, Non-lead
- Lead, No information
- Non-lead, Lead
- Non-lead, Non-lead
- Non-lead, No information
- No information, Lead
- No information, Non-lead
- No information, No information



# Lead Inventory Requires Two Sides of the Meter. Not Utility-Owned Only.

**Prepare an inventory that includes the system- and customer-owned portions of all service lines in the system's distribution system.**

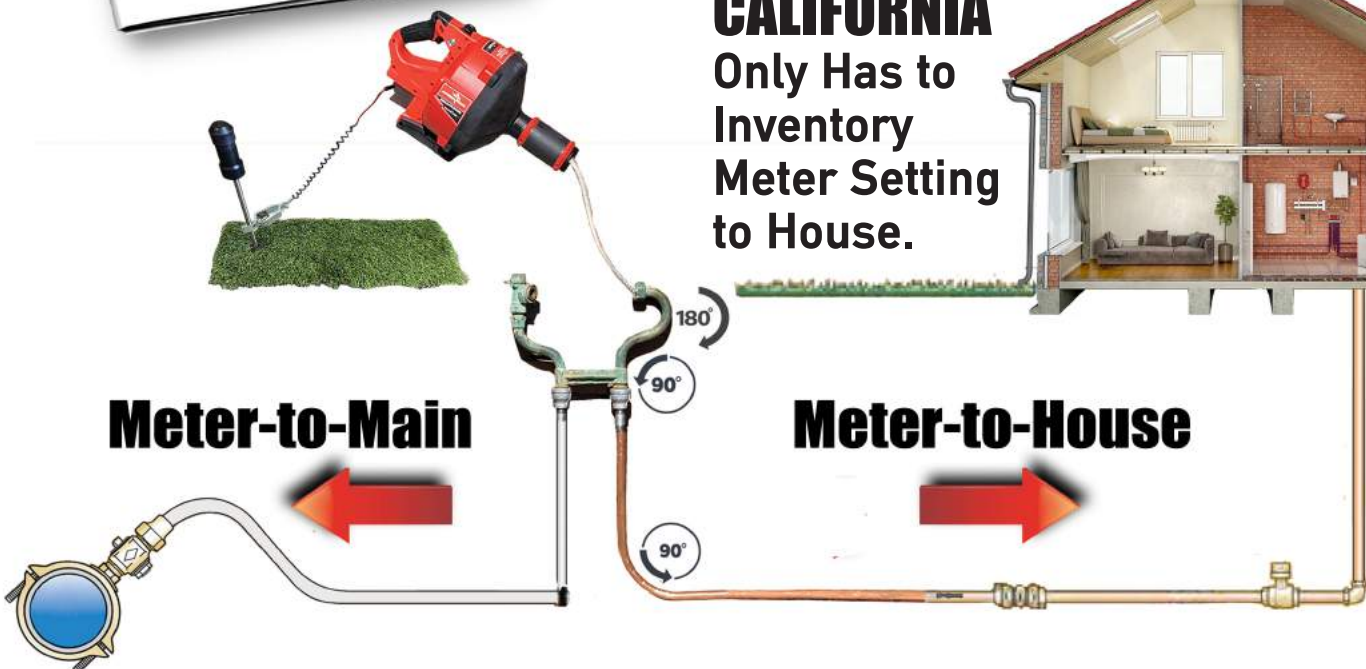


**CALIFORNIA**  
Only Has to Inventory Meter Setting to House.



**Meter-to-Main**

**Meter-to-House**



# OLD WAY

## Aboveground Lead Test: **Exposed Pipe**



*Disruptive. Expensive. Inaccurate. Messy.*



**Magnetic Test**

Sticks →



steel pipe

Doesn't Stick

**Scratch Test**

Color of a Penny →



copper pipe

No Shine →

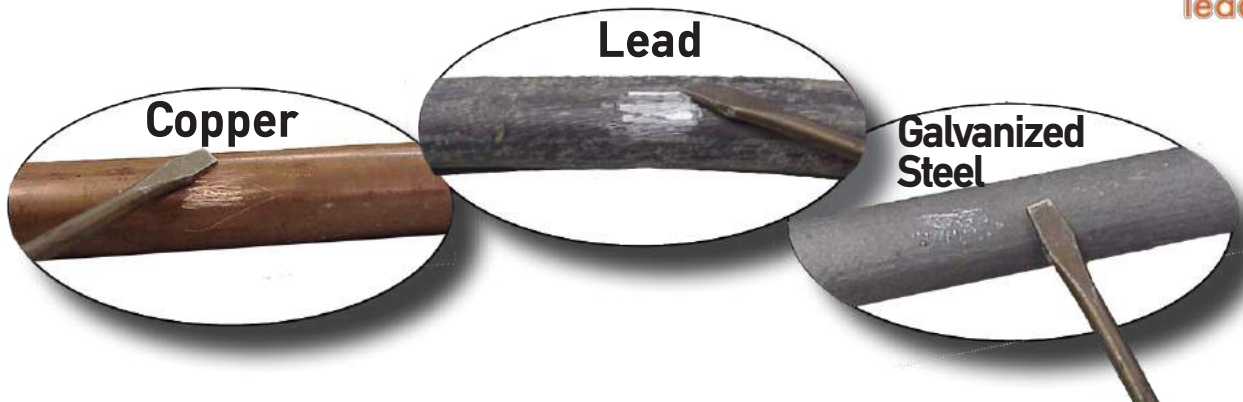


plastic pipe

Silver Streaks →



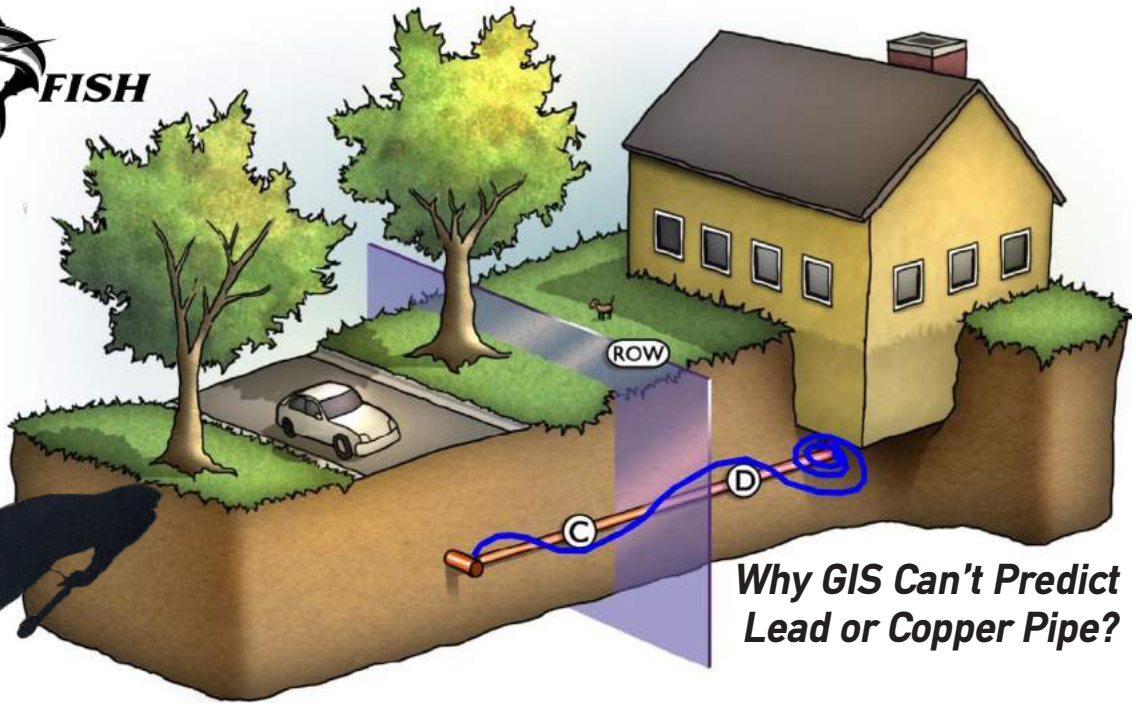
lead pipe





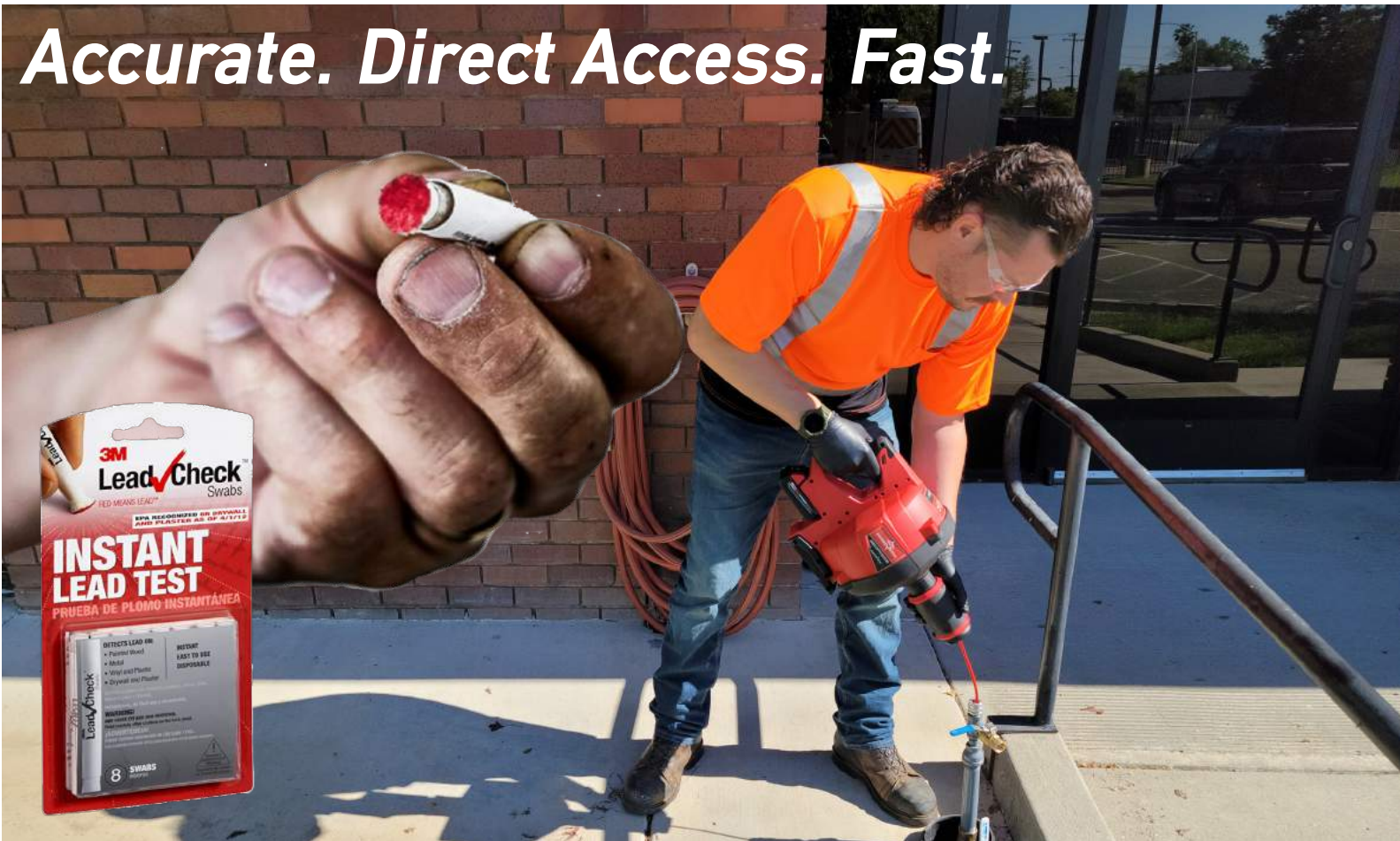
# NEW WAY

## Below Ground Lead Test: **Buried Pipe**



*Why GIS Can't Predict Lead or Copper Pipe?*

**Accurate. Direct Access. Fast.**



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Since October 2011



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Since April 2018



## Matt Campos

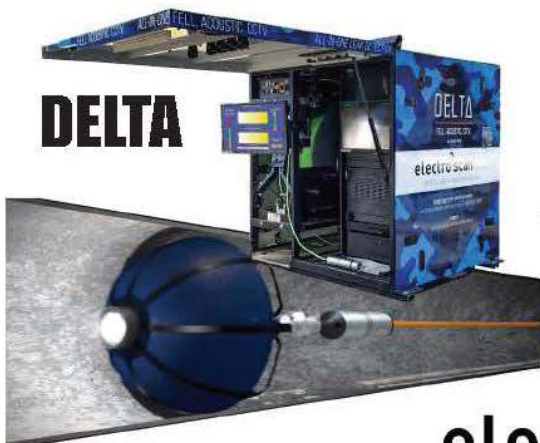
Title Vice President, Pressurized Pipelines  
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LinkedIn [linkedin.com/in/matthew-campos-89812924](https://www.linkedin.com/in/matthew-campos-89812924)  
Since August 2014



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Since September 2011

**Are you Still Using CCTV Cameras to Find Infiltration? No Wonder You Still Have SSOs.**



## SWORDFISH



## TRIDENT



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