Random Pipe Selection Found Similar to CCTV



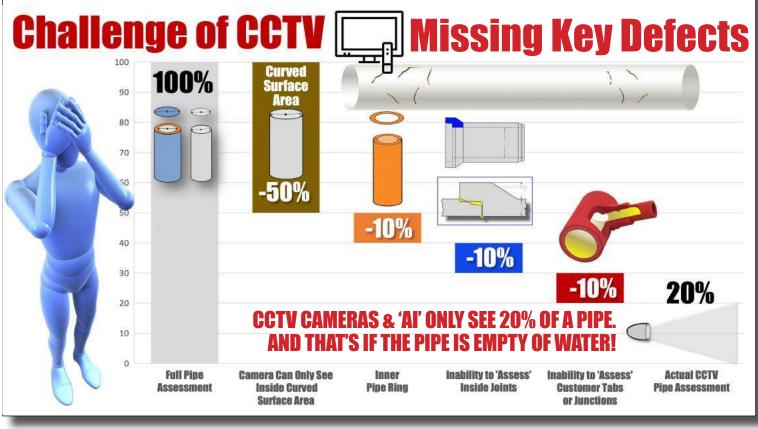
74,000LF Benchmark Test Compares CCTV and FELL

North American Study Finds CCTV



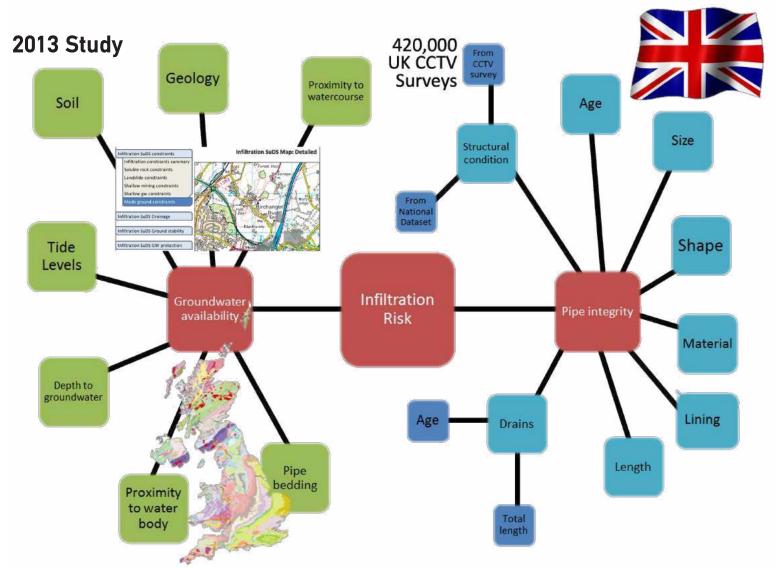
- Unable to Detect Infiltration
- Unreliable Selecting Repairs
- Can't Assess Joints for Leaks
- Can't Assess Taps for Leaks
- Can't Assess CIPP for Leaks
 - **Can't Assess New Pipes**

Worldwide Testing Confirms That CCTV Cameras Miss 80-100% of Leaks





UK Has Been A Leader in Infiltration Research Without a Breakthrough... Until Now!



CCTV

- May highlight faults with the pipe
- but not necessarily key infiltrations points

In-situ flowmeter

- May provide a good data set over a range of flow conditions
- Flow meter likely to get ragged up risk of flooding
- Limited number of locations

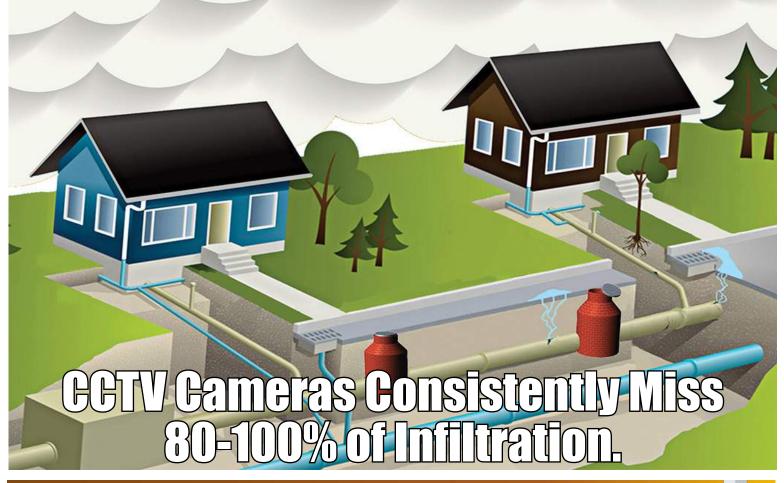
Portable flowmeters

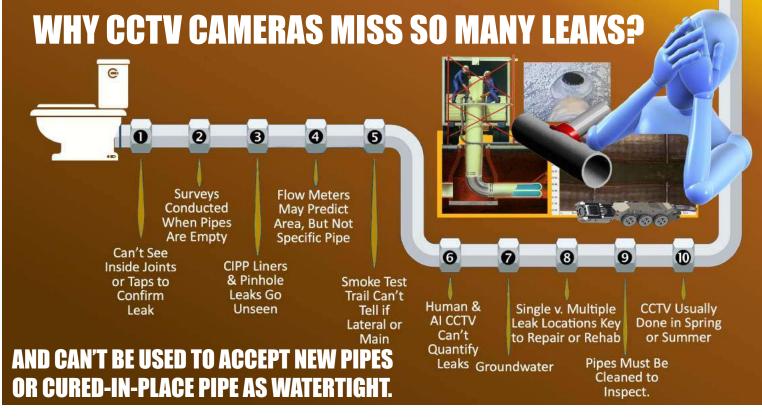
Tracer study

Source:

Dr. John Grimm Anglian Water Flow Surveys in Sewer Networks and at WwTW

Sewer Infiltration





ASTM F2550

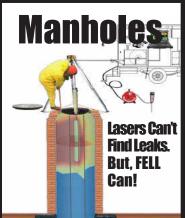
Standard Practice for Locating Leaks By Measuring the Variation of Electric Current Flow Through the Pipe Wall 2018, 2013, and 2006



Infiltration of groundwater into a sewer through defects in the pipe can considerably increase the operation and capital costs of a sewer system. Exfiltration of sewage out of a sewer pipe may cause degradation of aquifers and shoreline waters. Accurate location, measurement, and characterization of all potential pipe leak defects are essential inputs for cost-effective design, testing, and certification of pipe repairs, renewal, and new construction.

Pre- and Post-Rehabilitation Condition Assessment

Sewer Mains



Service Laterals

Infiltration is not being found in laterls, but at the Customer Connections!!!!!! Leaks missed by CCTV Inspection.



CCTV Cameras or Lasers Miss 80-100% of Leaks in Pipe or Manhole Walls.



AI-CCTV Helps Bring Badly Needed Standards to Visual Inspection. But, Still Does Not Provide Needed Condition-Based Assessment to Drive Repairs or Rehabilitation Selection or Approval as Watertight

Top Drawbacks of Manual CCTV Inspection



Source: WRc Master Class, Peter Henley, 2016, Peterborough, UK.

Top Drawbacks That Remain With 'AI CCTV'



)r	awbacks of Machine-Based AI CCTV	CCTV
1	Automatically Finds Potential Sources of Infiltration 360° of Pipe Wall	No
2	Automatically Finds Leaks Inside Joints Through Bell and Spigot	No
3	Automatically Finds Leaks at Service Connections	No
4	Automatically Finds Sources of Infiltration at Cracks	No
5	Automatically Finds Leak Locations (within 1cm)	No
6	Automatically Measures Size of Leaks - Estimated in GPM	No
7	Automatically Finds Defects That Leak from Bad Couplings	No
8	Automatically Finds Defects That May Still Leak After Repairs	No
9	Automatically Finds Defects That Leak in CIPP Lining Projects	No
10	Automatically Finds Defects After Service Re-Connections	No
11	Automatically Finds Leaks, if Hidden by Silt or Debris on Bottom of Pipe	No
12	Able to Conduct Inspections, When Sewer Pipe is Full of Water	No
13	Able to Determine Size of Potential Leak, if Roots are Present	No
14	Automatically Finds Leaks, if Hidden by Fats, Oils or Grease (FOG)	No
15	Able to Determine Size of Leaks, if Pipe Has Encrustation	No
16	Requires Active Infiltration to Identify Infiltration	Yes
17	Contains Moving Parts That Can Clog from Excess Debris or Silt	Yes
18	Requires Bypass Pumping During Inspection, if Pipe is Full	Yes
19	Requires Special Training and Certification to Identify Defects	Yes
20	Relies on Visual Observations to Record Defects	Yes
21	Avg. Speed of Inspection - Depends on Camera Type & Speed	3m/min

The Switch is 'ON' to a new way to locate & measure leaks in GPM or LPS!



Acoustic, Visual, & Smelling Miss 80-100% of All Leaks.

And, 'Al' Applied to Old Tech... (6)





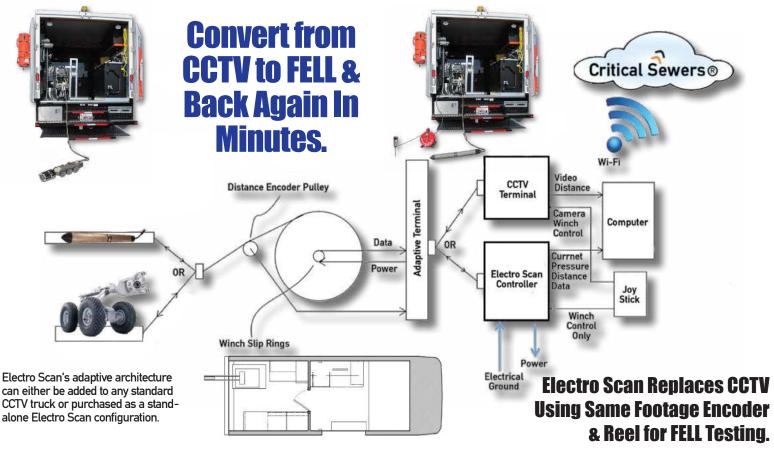
G	CTV vs. FELL	CCTV	FELL
1	Automatically Finds Potential Sources of Infiltration	NO	YES
2	Automatically Finds Leaks Inside Joints	NO	YES
3	Automatically Finds Leaks at Service Connections	NO	YES
4	Automatically Finds Sources of Infiltration at Cracks	NO	YES
5	Automatically Finds Leak Locations (within 0.4 in or 1 cm)	NO	YES
6	Automatically Measures Size of Leaks (Estimated in GPM)	NO	YES
7	Automatically Finds Defects That Leak from Bad Couplings	NO	YES
8	Automatically Finds Defects That May Still Leak After Repairs	NO	YES
9	Automatically Finds Defects That Leak in CIPP Lining Projects	NO	YES
10	Automatically Finds Defects After CIPP Service Re-Connections	NO	YES
11	Automatically Finds Leaks, If Silt or Debris on Bottom of Pipe	NO	YES
12	Able to Conduct Inspections, If Sewer Pipe Is Full of Water	NO	YES
13	Able to Determine Size of Potential Leak, If Roots Are Present	NO	YES
14	Automatically Finds Leaks at Joints, If Grease Is Present	NO	YES
15	Able to Determine Size of Leaks, If Pipe Has Encrustation	NO	YES
16	Requires Active Infiltration to Identify Defect at Source	YES	NO
17	Contains Moving Parts That Could Clog from Debris or Silt	YES	NO
18	Requires Bypass During Inspection, If Pipe Full	YES	NO
19	Requires Special Training and Certification to Identify Defects	YES	NO
20	Relies on Visual Observations to Record Defects	YES	NO
21	Ave. Speed of Inspection (6-30" Sewer Main Diameters)	3ft/min	50ft/min
	•		



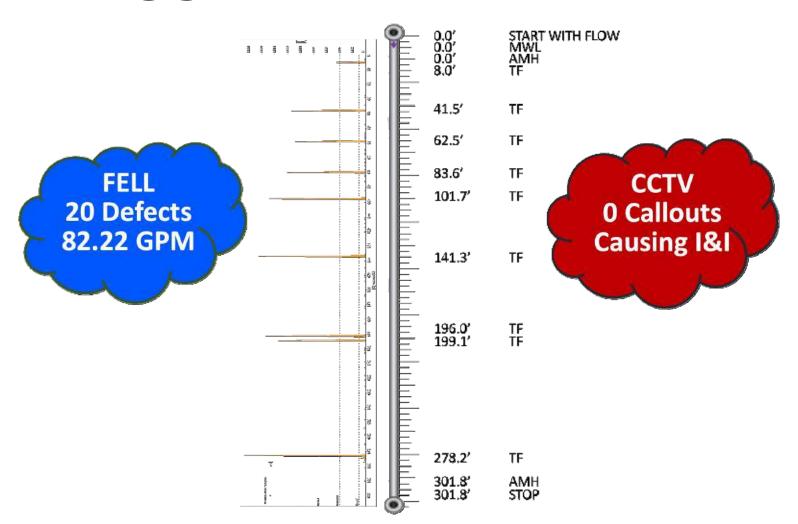
Adding FELL to CCTV Trucks & Start Finding Infiltration



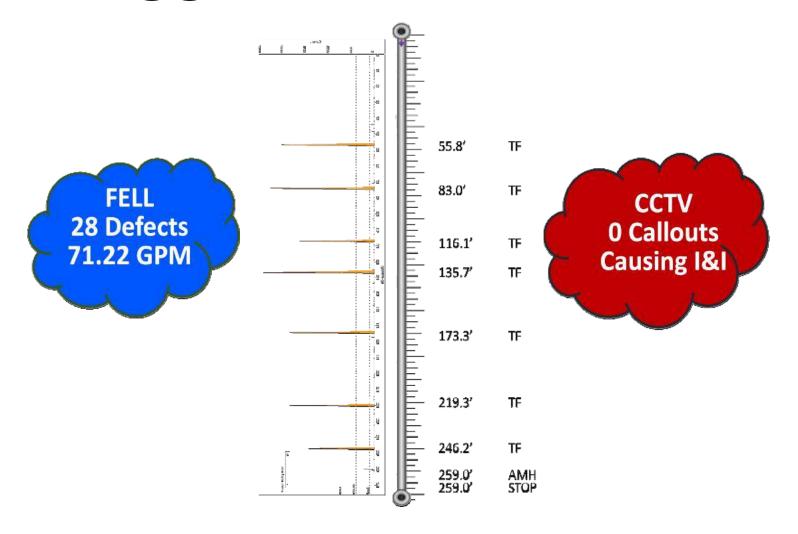
How We Add Electro Scan to CCTV Trucks

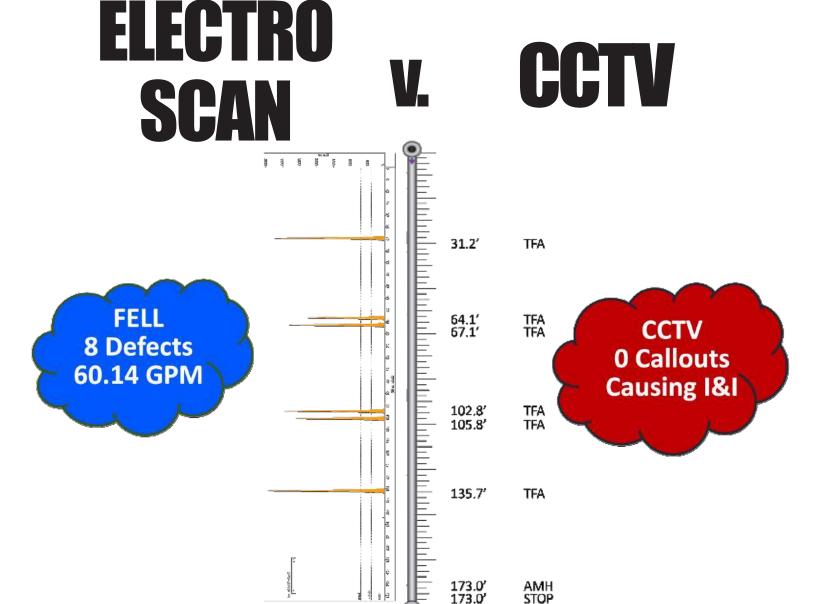


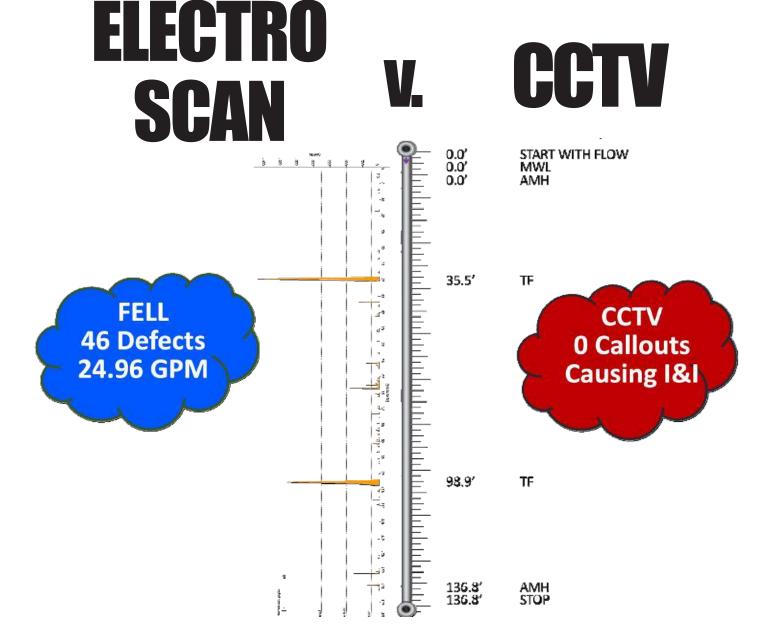
ELECTRO V. CCTV



ELECTRO V. CCTV

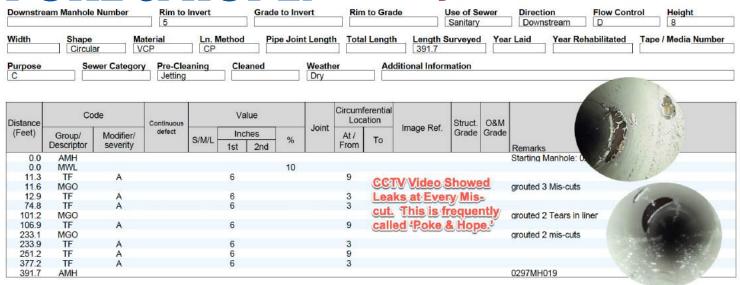






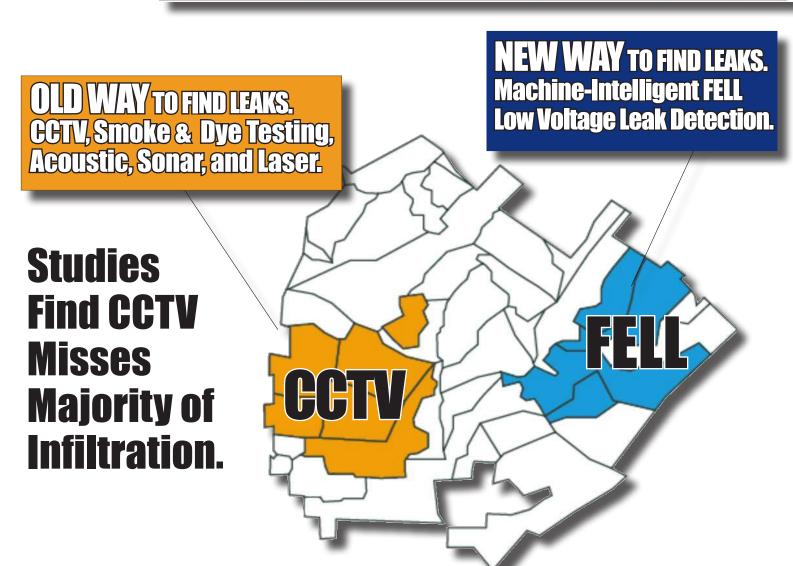
POKE & HOPE:

How CIPP Suppliers Make Millions While Utility CAPEX Suffer & Raise Rates

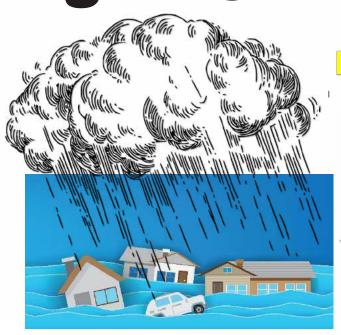


NO CCTV DEFECTS

Structural							0 & M								Overall								
Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Rating	Quick	ndex	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Rating	Quick	ndex	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Rating	Quick	ndex
0	0	0	0	0	0	0000		0	0	0	0	0	0	0000		0	0	0	0	0	0	0000	

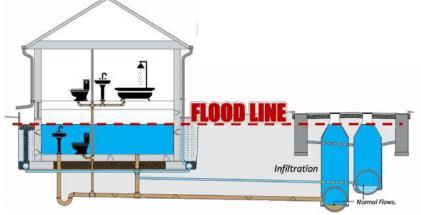


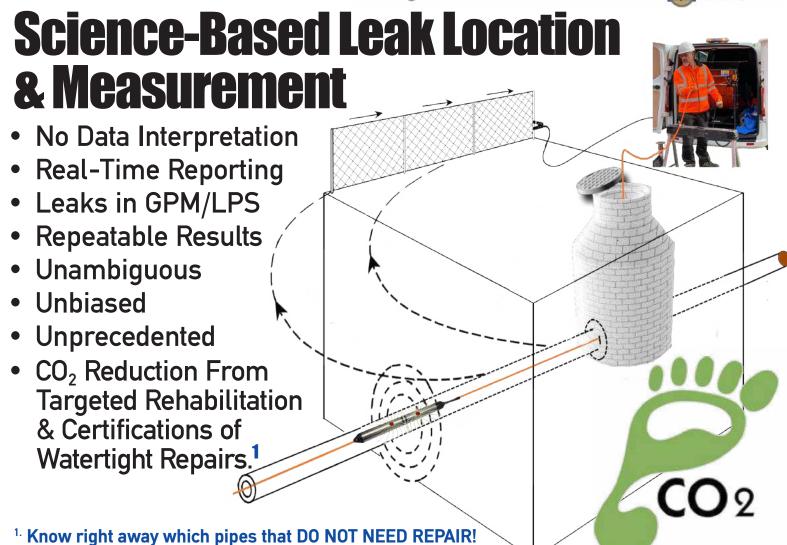
New Standard for Targeting High Risk Flood Locations



Top 3 Causes of Flooding

- 1. Wet-Weather Infiltration into Sewers
- Pipe Blockages
- 3. Equipment Failure









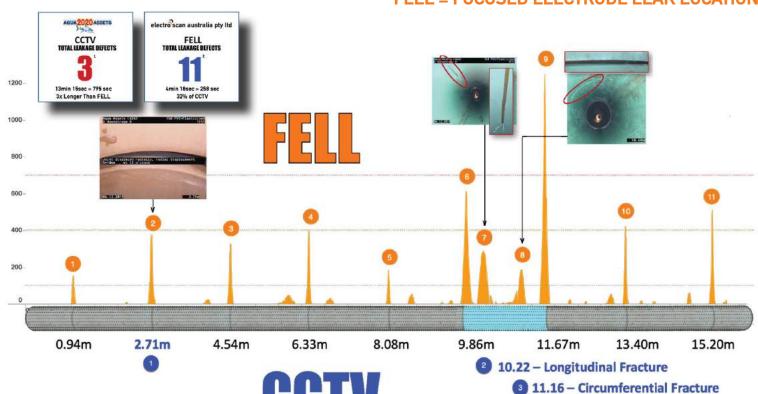
CCTV & FELL Found Same Utility-Planted Defects But, CCTV Missed Leakage at Every Pipe Joints





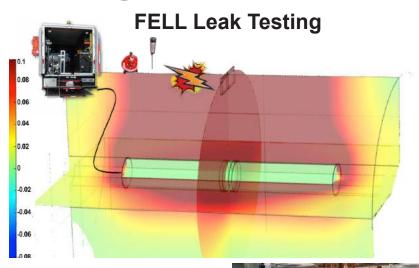


FELL = FOCUSED ELECTRODE LEAK LOCATION

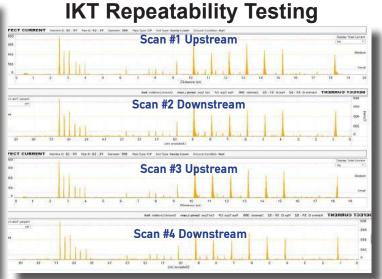


IKT FELL Tests of CIPP Liners





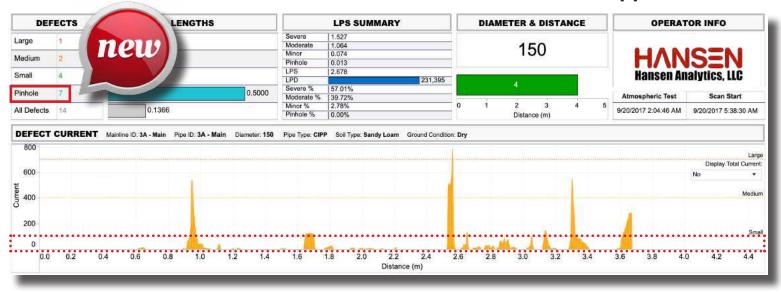








New Release of Cloud-Based CIPP Leak Assessment Application

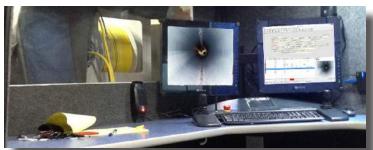


After 50-Years, CIPP Can Finally Be Tested

For Water Tightness



CCTV and Visual Inspection Is NOT ABLE To Test CIPP Liners



Common CIPP Defects, Missed By CCTV

- Accelerant Burns
- Accidental Cuts
- Bad Service Reconnections
- Bad Lateral Liners
- Blisters
- Delamination
- Defective Epoxy
- Equipment Damage
- Foreign Objects
- Improper impregnation
- Lower than Recommended Resin-to-Felt Ratios
- Pinholes
- Peeling
- Poor, Incomplete, or Uneven Curing
- Overheating
- Stretching
- Top-Hat Defects
- Wet-Out Failures
- Wrinkles, including Buckling, Fins, Folds, Lifts, & Ridges

CIPP Lining Process



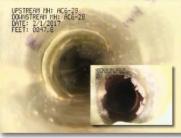






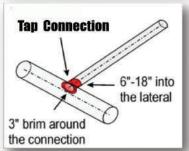


Defective Tap Re-Openings



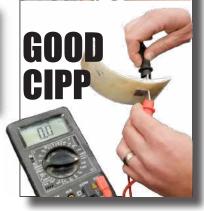
CIPP May Leak More After Lining Due To Poorly Restored Tap Connections.









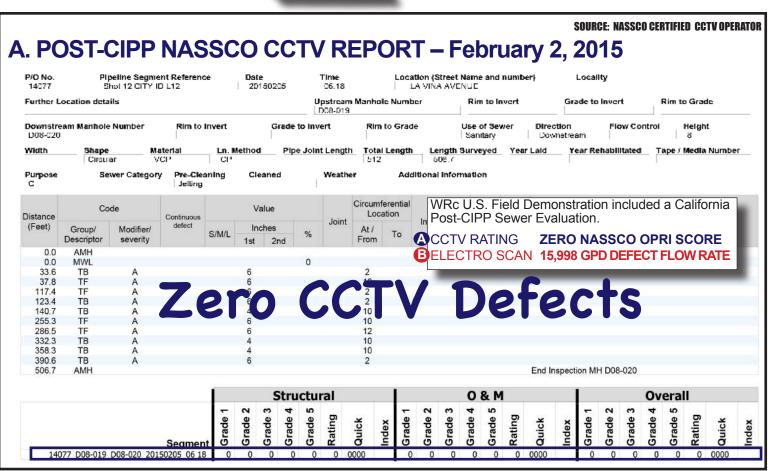


Electro Scan Ground-Truths CIPP Watertight Condition.

CCTV vs. FELL Benchmark

WRc-Electro Scan U.S. Field Test





Electro Scan Found & Measured All Leaks, Missed by U.S. CCTV









Post-CIPP Assessment

GPM SUMMARY

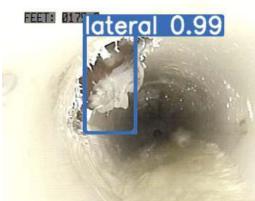
3.580 Minor GPM Moderate GPM 1.340 Severe GPM SOURCE: ELECTRO SCAN CERTIFIED FELL OPERATOR 6.190 Total GPM 11.110 ELECTRO SCAN INSPECTION – July 8, 2015 1 15.998 32.22% Minor GPM % Moderate GPM % 12.06% Severe GPM % 55.72% 0 0 M

Why Water Leaks & Sewer Infiltration Need Al-Electro Scan Leak Detection?

Structural						0 & M							Overall										
Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Rating	Quick	Index	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Rating	Quick	Index	Grade 1	Grade 2	Grade 3	Grade 4	Grade 5	Rating	Quick	Index
0	0	0	0	0	0	0000		0	0	0	0	0	0	0000		0	0	0	0	0	0	0000	

CCTV & CCTV-AI Is Not Able To Find Leaks

SEWER Leaks Found By Electro Scan. Approved By CCTV Cameras.









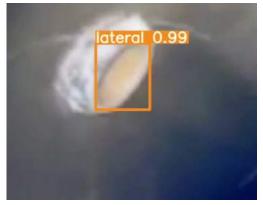




WATER Leaks Found By Electro Scan. Approved By Acoustic Sensors.

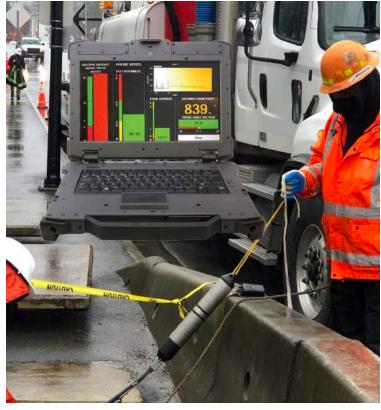








O SCAN v. ACOUSTIC BALL





SAME DAY. SAME PIPES.

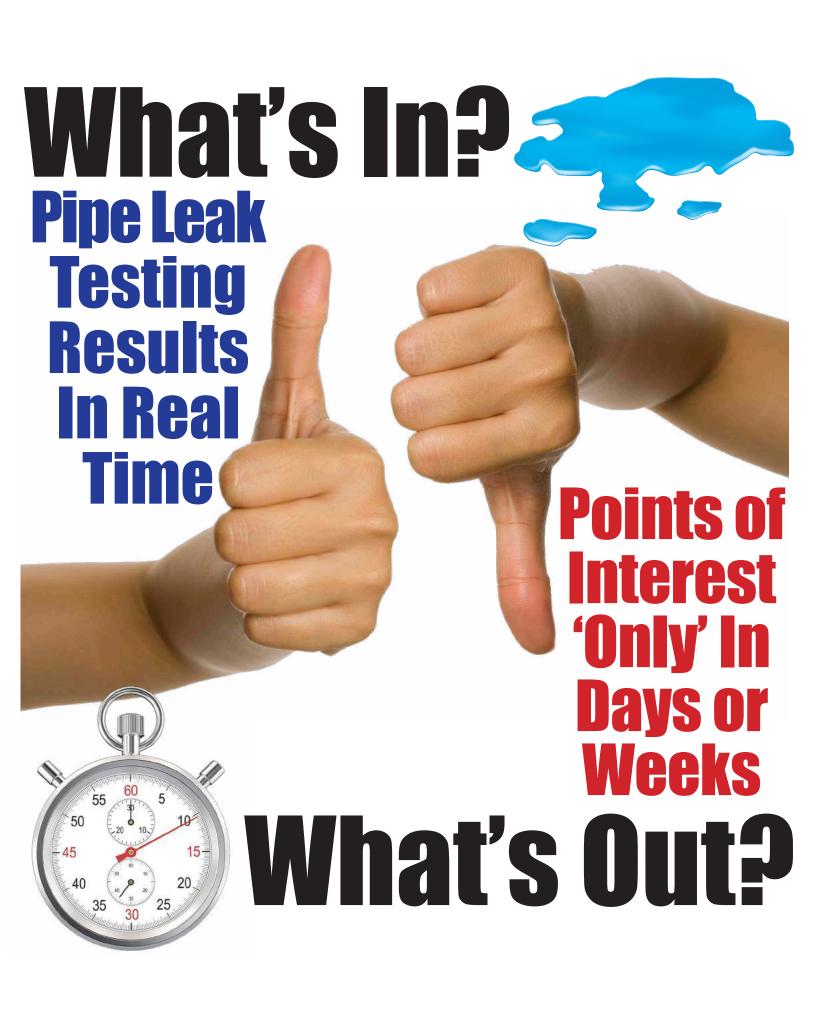
#Leaks

RO SCAN REPORT IN MINUTES ACOUSTIC BALL REPORT TOOK WEEKS

SELECTED DAILY PRODUCTIONS

Electro Scan Inc. Daily Production

The second second second second	Town of La Grange, NC	Footage 7,163	Pipes 23	Length (ft)
3. 5/27/2 (4. 5/26/2 (Washoe County Community Services Dapartment, NV D Union Sanitary District, CA Union Sanitary District, CA Salt River Project, AZ	5,828 5,722	6 16	952 347
5. 2/14/2017 6. 8/4/2015 7. 5/14/20	Hamilton Township Municipal Authority, PA	5,551 5,423	18 22	299
 8. 10/13/2017 9. 5/18/2016 10. 9/13/2018 14. 5/11/20 	Idwa Great Lakes Sanitary District, IL East Bay Municipal Utility District, CA Jurupa Community Services District, CA	5,419 5,377 5,108 5,007	22 18 25	231 280 199
11. 5/11/20 12 _{7/7/2015}	Hillsborough County, FL Hamilton Township Municipal Authority, PA	5,087	25	198
13. 12/13/2016	City of Frankfort, KY	4.985	18	271
14. 12/3/2014	Upper Montgomery Joint Authority, PA	4,948	27	177
15. 11/15/2019	Town of La Grange, NC	4,919	24	199
17. ^{9/21/2017}	RAKWA, UAE	4,370	20	236
18. 10/27/2015	Eagle River Water & Sanitation District, CO	4,788	20	234
19. 12/14/2016	City of Frankfort, KY	4,772.	18	301



Electro Scan – By Pipe Material

TC

VCP

ABS Acrylonitrile-butadiene-styrene ACP Asbestos Cement Pipe **BRK** Brick **CMLSP** Cement Mortar Lined Steel CON Concrete CIPP Cured-In-Place Pipe DIP Ductile Iron (w/Protector 401) **FRP** Fiberglass Reinforced Pipe **FRPM** Fiberglass Reinforced Polymer **GRP** Glass Reinforced Pipe **HDPE** High Density Polyethylene Orangeburg Pipé ORP PB Polybutylene

PCCP Prestressed Concrete Cylinder Pipe PΕ Polyethylene PFP Pitch Fiber Pipe PP Plastic Pipe **PVC** Polyvinyl Chloride **RCP** Reinforced Concrete Pipe **RPM** Reinforced Plastic Mortar **RTR** Reinforced Thermosetting Resin Spray-in-Place Pipe SIPP **SPR** Spiral Wound Pipe

Terracotta or Clay Pipe

Vitrified Clay Pipé



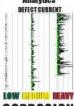
PRE-REHABILITATION



Asbestos Cement Pipe

Electro Scan FELL is unique in its ability to geometrically map the remaining wall, i.e. corrosion of ACP.

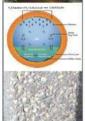
Finding & Measuring Pine Corresion ing Electro Scan's Patented Data Analytics



CORROSION **DEFECT FLOW**

As demonstrated by independent bench-marks, since acoustic and transient pressure sensors are unable to provide detail geoprovide detail geo-metric assessments of pipe walls, and therefore unable to estimate remaining pipe walls, Electro Scan represents a game changing solution to assess & prioritize ACP



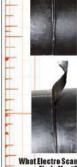




High Density Polyethylene Pipe

Poor mechanical or fused joints are the Achilles heel of HDPE, and not seen by CCTV cameras or heard by acoustic data loggers or sensors. But, found & quantified by FELL in accordance with ASTM F2550.









Prestressed Concrete Cylinder Pipe

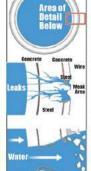
Electro Scan represents the only technology able to reliably & consistently fine & measure leaks in GPM.

& measure leaks in GPM.
While other devices may
attempt to locate corroded
wire mesh that may or may
not indicate a weakness in
the pipe wall. Low Voltage
Conductivity represents a
game-changing solution
to provide unbiased leak
locations & severity for
each defect.











Vitrified Clay Pine



It doesn't matter whether you evaluate VCP from the outside or inside of a pipe, CCTV Laser LIDAR Sonat, GPR, or Acoustic, are not able to detect or measure defect flows.



Electro Scan's FELL is the only technology, repre-senting a Non-Destructive Test (NDT) able to follow a 90° pape bend to locate a pathway for water to enter or exit a pape.

By measuring the change in current and the amount of flow, the size of the opening can be computed and translated into an estimated GPM.



Open treach evaluation of FELL located defects, missed by CCTV, exactly showed three matching leaks due to fittings that were never tightened. Just one of over a dozen tests proving FELL superiority.

POST-REHABILITATION









PINHOLES



SOAKAGE



RECOMMENDED USE: To Find & Quantify Leakag • Accelerant Burns • Accidental Cuts

- Bad Service Recor Bad Lateral Liners
- Blisters
- Defective Epoxy Equipment Dama Foreign Objects Pinholes
- **Poor Curing**
- Stretching Top-Hat Defects Wet-Out Failures Wrinkles, includi Buckling, Fins, Folds, Lifts, and Ridges



Grout

FELL is now preferred over using traditional packers to test joints for water tightness, due to FELL's Non-Destructive Testing (NDT) of joints, laterals, and cracks.



Inlike air testing, FELL oes not force any Office art resting. FELL does not force any added pressure on joints or laterals. Since art resting can open joints, shift pipes, and even temporarily correct out-of-round conditions in plastic pipes as areas around joints are inflated, packers are no longer recommended for testing the quality of joints or laterals.

GOOD GROUT

DEGRADED GROUT All Readings Below 1,800 amps 20

10 0 STILL OK.

RECOMMENDED USE: 1. All Pre-Grouted Pipes.

- Post-Grouted Pipes, 6-12 Months After **Grout to Detect Dry**
- Prior to Warranty
 Accentance.



Spray-In-Place Pipe



Spiral Wrap Pine

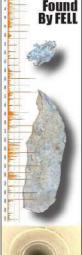


Defects

OK'd By

CCTV





BECOMMENDED USE: 1. Pre-SIPP.

- Post-SIPP All Liners
- Prior to Warranty

Locking individual wraps is key to any successful Spiral Wrap Pipe project, with problems not identi-fied by CCTV.

In contrast, Electro Scan FELL inspection FELL inspection can find defects to individual couplings.









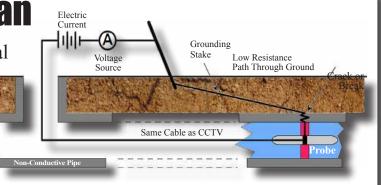
RECOMMENDED USE: 1. Pre-Spiral Wrap.

- 2. Post-Spiral Wran.
- 3. Prior to Warranty
 Acceptance

Fast & Repeatable Testing

The Science of Electro Scan

Electro Scan establishes a low voltage electrical circuit between the aboveground surface and inside of any pipe. If the circuit 'connects' then a leak is located with 0.4 inches (1cm) accuracy and can be measured to estimate Gallons per Minute or Liters per Second defect flow rate.



Literature Review of FELL Technology

Flow Monitoring Calibration Using Teledyne Isco 4150 Area-Velocity Flow Meter.

AWWA M77, Condition Assessment for Water Mains, 2019

ASTM F2550, 2018, 2013, 2006 Exhumed CIPP Testing of Liners.

EPA/WE&RF Field Benchmark Testing.

COMSOL® Multiphysics® Testing.



Technology

"Electro Scan's **Focused Electrode Leak** Location, is a **Game Changing** Technology"

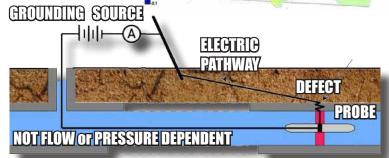
HOW DO WE FIND EVERY LEA

If a pipe leaks electricity, it leaks water. And can be measured in gallons per minute or litres per second.





Completing The Circuit Finds Every Leak!



FELL FINDS LEAKS MISSED BY OTHERS















"Electro Scan's Machine-**Intelligent Data Replaces Time Consuming, Often Inaccurrate Acoustic** & Visual Guesswork."





Services

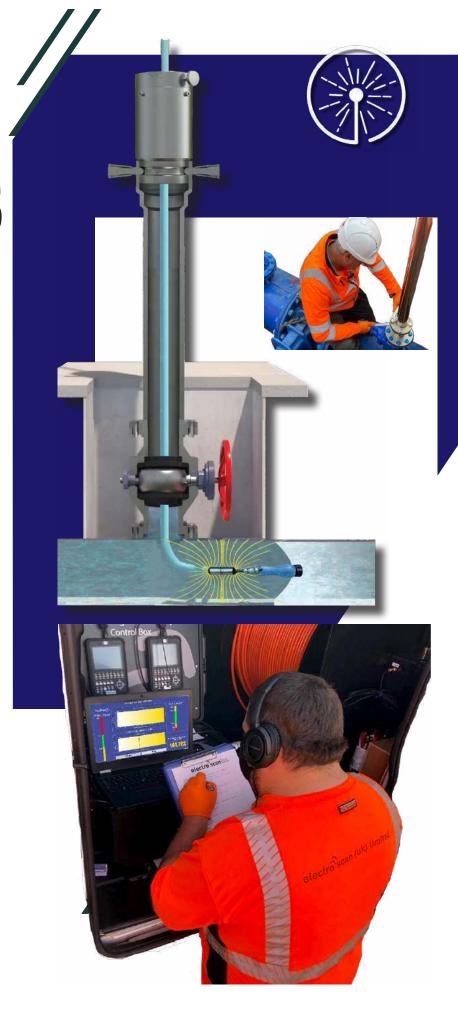
Contract Services

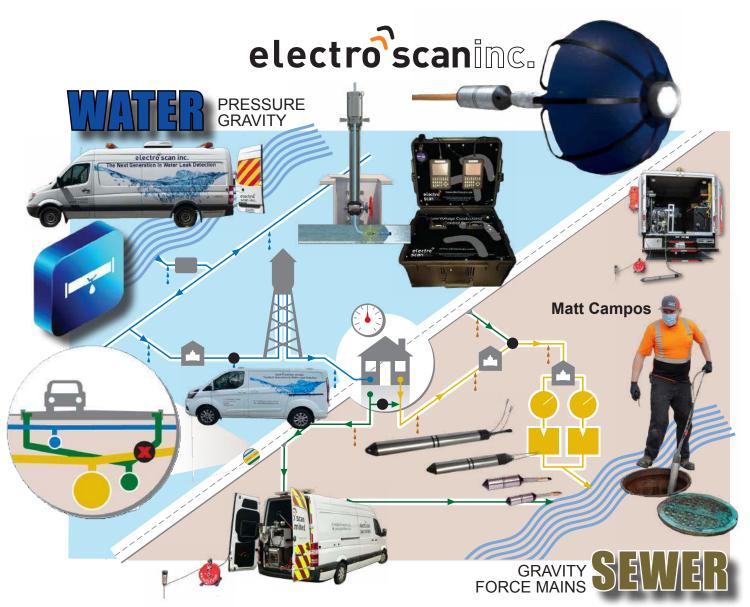
Direct Services By Electro Scan (UK) Limited Staff

Technology Licensing

Licensing to 3rd Party Contractors Equipment Provided, But Not Sold to Perform Large Scale Projects









Accurate, Fast, Repeatable



North America

Contact: Mike App
EVP, Global Operations
Email: mike@electroscan.com
Mobile: +1 917 817 0090



Email: brad@electroscan.com Mobile: +44 7739 358611

Asia Pacific

Contact: Brad Weston

Director, Electro Scan (UK) Limited

Contact: Chuck Hansen
Email: chuck@electroscan.com
Mobile: +1 916 275 2921

Worldwide

SERVICES

Contact: Paul Pasko, PE VP, Intl Business Dev. Email: janine@electroscan.com Mobile: +1 612 201 1867



1745 Markston Road Sacramento, California 95825 Tel: +1 916 779 0660 Email: info@electroscan.com

Website: www.electroscan.com

